



WELCOME TO

**BMLAB**

Business Management Multi-Family Style Office

We are a business management firm that creates a worry-free & hassle-free experience to the entertainment industry, executives, and entrepreneurs in the US and Latin America.

LAB prides itself in providing its clients objective and transparent business management advice. Our clients seek financial guidance and support to help them build their careers or businesses without having to constantly look over their shoulders and worry if their financial team is doing what is best for them and their family.



# Louis & Angie Barajas

## Louis Barajas MBA, CFP®, EA **Business Manager & Co-Founder**

Louis Barajas is passionate about helping clients work toward their financial goals utilizing a well-thought-out strategy.

As the chief financial officer and business manager for all clients at the firm, Louis is an internationally recognized expert in financial and business issues. His unique experience of helping everyone from the ultra-rich to the person in need gives him a uniquely human perspective in the world of finance.

Louis has written five books and given many keynote addresses and interviews around the globe.

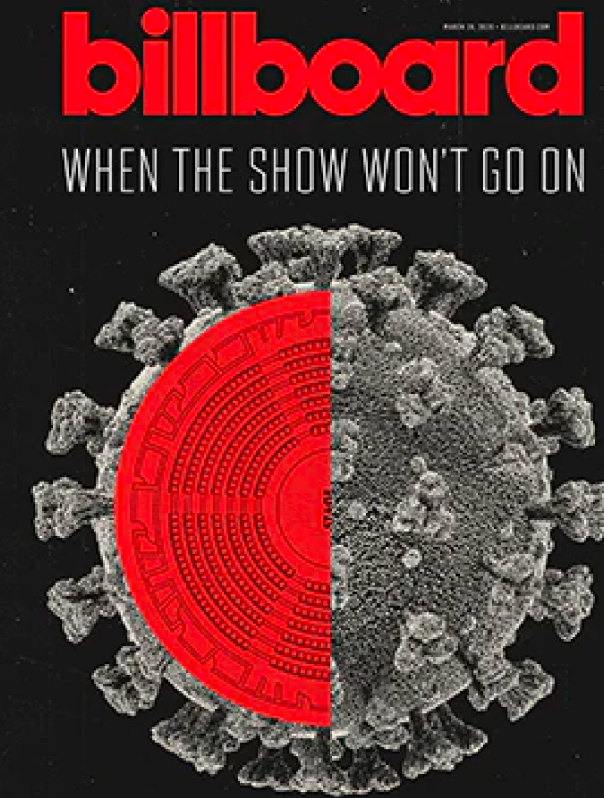
Louis' priorities are his family, faith and his firm.

## Angie Barajas **Business Manager & Co-Founder**

Angie is an owner and partner of the LAB Companies. She prides herself in managing the firm's operations and staff to guarantee that all clients are being served by our firm's vision and guiding principles at the highest standards possible.

Angie enjoys cooking for her family, spending time with friends, traveling, and taking care of her Yorkie and Belgian Malinois.

Named one of Billboard's Top Business Managers 2017, 2018, 2019,  
2020, 2021, 2022 & 2023





# Our Process

Success is never achieved in a straight line; there are a lot of detours and bumps along the way. We'll help you navigate the detours and distractions. Planning begins with creating practical strategies that help build the financial foundation to support a better today and tomorrow.

## Organized & In-Control

We pride ourselves on offering a streamlined and efficient process that ensures our clients experience a well-organized and controlled environment. This means our clients can trust us to handle all aspects of their career management with precision, allowing them to focus on their craft and reach new heights in the dynamic world of Latin entertainment.

## Plan & Protect

We diligently strategize and safeguard the interests of our clients. We work closely with them to develop comprehensive plans that align with their goals and ensure their assets, reputation, and long-term success are safeguarded in the ever-evolving Latin entertainment industry.

## Progress & Perspective

We proactively track and measure our clients' growth while providing them with valuable insights and fresh perspectives. Through our guidance and expertise, we help clients navigate the Latin entertainment landscape, adapt to industry changes, and continuously progress towards their goals, fostering long-term success.

## Responsive & Responsible

Our process ensures that our clients receive prompt and attentive support while entrusting us with their business management needs. We prioritize open communication, swift action, and a high level of accountability to provide our clients with the peace of mind that their affairs are handled efficiently and responsibly, allowing them to focus on their creative endeavors.

# Our Vision

At LAB, we want our clients to feel financially guided and protected so they can focus their time on their occupassion™, family and health

At Business Management LAB, our vision is centered around empowering our clients to thrive both professionally and personally. We understand that pursuing a career in the Latin entertainment industry requires not only talent and dedication but also a strong financial foundation. By choosing us as your business managers, you can rest assured that your financial matters will be expertly handled, allowing you to focus your time and energy on what matters most: pursuing your passion, spending quality time with your loved ones, and prioritizing your health and well-being. We are dedicated to providing comprehensive financial guidance and protection, ensuring that you can navigate the complexities of the industry with confidence and peace of mind. Trust us to be your partners in success and let us help you build a solid financial future while you focus on living your dreams.



# Our Company Maxims

**Treat It Like Your Own** - No one cares how much you know, until they know how much you care.

**It's Not What You Know that Matters, It's What You Do** - Execution equals results.

**Dive 'Till You Touch Bottom** - Don't use a Band-Aid approach to solve a problem, get to the root cause.

**The ABCD's of finance** - Always Be Connecting Dots

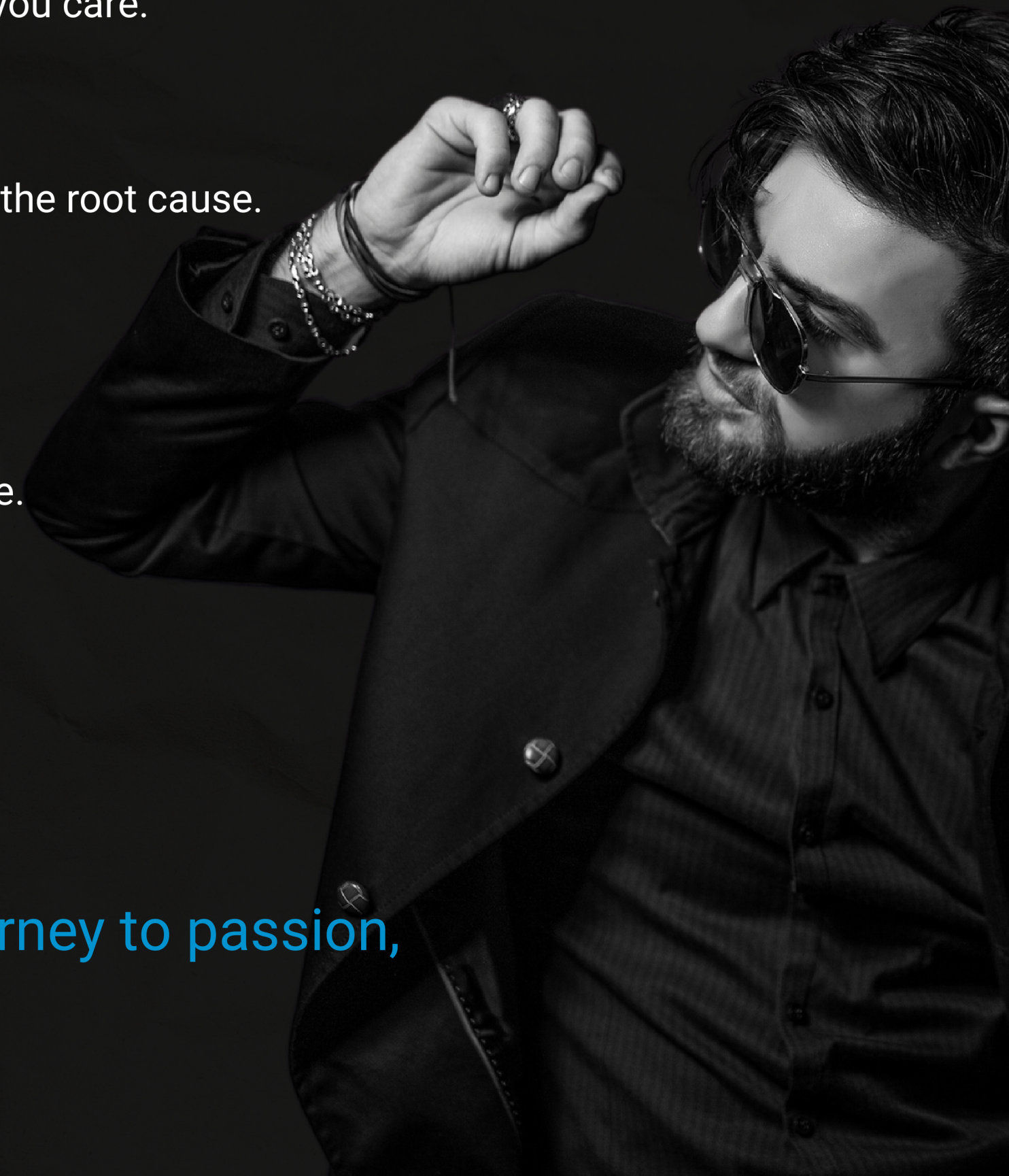
**No Que No** - There is always a solution to every problem.

**Trust Our Team to Build Your Parachute** - We have your back to get it right the first time.

**We've Never Seen a U-Haul Behind a Hearse** - Keep perspective on what matters most.

**Turn the Turtle** - No one is ever left behind, ever.

We will be with you every step of the way on your life's journey to passion,  
profit and purpose!



# Our Full Suite of Services

we offer a diverse range of services and innovative approaches to develop a custom financial strategy that perfectly suits your needs in the world of Latin entertainment.

## Business Management

- Bill Monitoring, Paying & Banking
- Personal, Business, & Tour Bookkeeping
- H/R Administration & Payroll Processing
- Business Entity Analysis & Creation
- Business CFO Services
- Business & Corporate Compliance
- Contract Payment & Royalty Collection
- Major Purchase Negotiation
- Legal Support Services
- Personal Concierge Services

## Client Financial Portal

- Account Aggregation Services
- Secure Financial Website
- Real-Time Financial Reports
- Digital Document Vault

## Financial Coaching

- Goal Setting & Tracking
- Life Transition Planning
- Financial Crisis Management

## Income & Cash Flow Planning

- Income Maximization Analysis
- Budget Creation & Tracking
- Cash Flow Analysis
- Cash Reserve Analysis

## Credit & Debt Review

- Credit Report & Score Analysis
- Credit Repair Oversight
- Credit & Loan Acquisition
- Debt Analysis & Reduction Strategies
- Debt Restructuring & Refinancing

## Tax Planning

- Tax Preparation Oversight
- Tax Planning & Projections
- Tax Compliance Review
- Tax Audit Representation

## Investment Planning

- Investment Analysis & Oversight
- Private Investment Oversight
- Real Estate Purchase & Sale Analysis
- Retirement Plan Creation
- Education Planning

## Employer Benefits Planning

- Retirement Plan Analysis
- Employee Benefit Planning
- Group Insurance Review

## Risk Management Oversight

- Life, Disability, Health and Long-Term Care
- Home, Autos & Rentals
- Professional Liability (E&O), Umbrella
- Business Liability & Commercial Property
- Employee, Event & Miscellaneous

## Estate Planning Oversight

- Estate Plan Review
- Asset Title & Beneficiary Review
- Asset Protection Strategies
- Estate Tax Review
- Postmortem Estate Planning

## Collaboration, Coordination & Execution

- Attorneys
- Agents / Managers
- Accountant / Tax Preparers
- Insurance Agents
- Real Estate Professionals
- Banking / Financial Reps

# Success is Never Achieved in a Straight Line

**Clarify** Knowing your ideal outcome in advance increases the probability of all success. Spending time to do this at the beginning will accelerate your results.

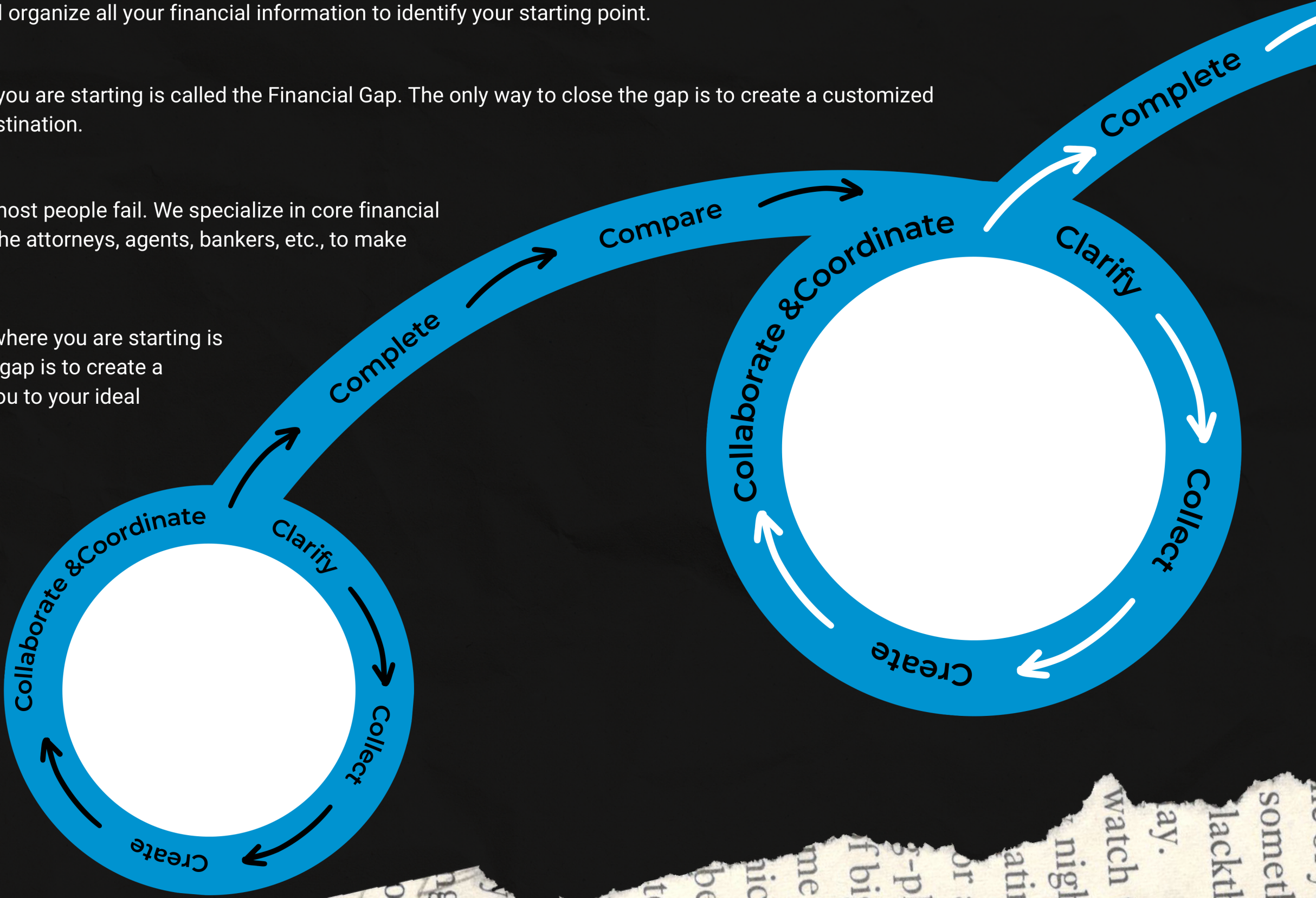
**Collect** Once we know your ideal outcome, it's time to collect and organize all your financial information to identify your starting point.

**Create** The place between where you want to end up and where you are starting is called the Financial Gap. The only way to close the gap is to create a customized financial strategic map to help guide you to your ideal destination.

**Collaborate & Coordinate** Implementing your financial map is where most people fail. We specialize in core financial areas, collaborating and coordinating with the attorneys, agents, bankers, etc., to make sure that nothing slips through the cracks.

**Complete** The place between where you want to end up and where you are starting is called the Financial Gap. The only way to close the gap is to create a customized financial strategic map to help guide you to your ideal destination.

**Compare** We continuously monitor your progress and adjust our strategies accordingly, ensuring you consistently move forward towards your goals.





# Contact Us

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